

## Fieldglass On Track for Record-Breaking Year Driven by Unprecedented Growth in Awarded Business

*Global 2000 Adoption Propelled by Positive Recognition for its Holistic Approach to Human Capital Acquisition*

CHICAGO—August 18, 2008—Fieldglass, Inc., provider of the leading unified platform for acquiring contingent workers, services and direct hires, registered a dramatic increase in awarded business thus far in 2008 with 35 new name accounts and numerous existing customer expansions. The new account wins alone are expected to add more than \$3 billion in additional annual spend through Fieldglass InSite.

Key customer expansions extended both FieldglassB services and global footprint. Customers currently model every type of services engagement including time & material, statement of work, team-based, recurring and combinations thereof with high value categories such as IT consultants, financial, audit services, legal services, offshore projects and clinical trials.

Fieldglass continues to lead the industry in its localization efforts and international deployments. For example, an existing customer will expand its program later this year with a simultaneous deployment in 16 countries in EMEA, Asia, and North and South America, as well as the Middle East. Another customer is currently managing worker profiles in more than 55 countries across the globe.

Fieldglass attributes the growth to positive industry recognition of its product direction. Earlier this year the company launched InSite Recruiter, through which companies can better leverage known talent pools such as retirees and alumni, and directly source specialized contingent labor. Fieldglass also expanded capabilities within its existing products, InSite Contingent and InSite Services, to better enable acquisition programs for contingent workers and projects.

The InSite suite now provides end-to-end functionality for the acquisition of all human capital, which is in line with where recent analyst research suggests the industry is headed.

As more business is distributed across value chain networks and people choose to work as contractors for many reasons (such as higher wages, more flexibility, and enhancing their careers through more diverse and compelling assignments), AMR Research expects the traditional lines between employees, contract workers, and service providers to blur further,” Christa Degnan Manning and Mickey North Rizza, AMR Research, “HCM Outlook: The Future of Workforce Acquisition,” March 24, 2008.

Fieldglass recently garnered praise for its vision with a finalist nod in the American Business Awards for a Best New Product. In addition, leading industry publication Supply & Demand Chain Executive honored CEO Jai Shekhawat as a Pro to Know and named Fieldglass to the Executive 100 list for the second consecutive year, respectively.

“In order to be a leader in this competitive industry, it is important to take risks and bring a truly innovative solution to the table. We are pleased our vision of managing workers holistically has been so well-received by customers, analysts and media alike, said Jai Shekhawat, CEO, Fieldglass. “We are confident that our holistic approach to human capital will prove to be the right direction as the industry matures.

### **ABOUT FIELDGLASS, INC.**

Fieldglass, Inc. provides the leading unified technology platform for acquiring all human capital, including contingent workers, services and direct hires. The award-winning, on-demand InSite product suite helps companies determine the right worker composition across all labor types and tap into known talent resources, such as alumni, retirees and interns. Using InSite, global companies can reduce hiring cycles, enforce compliance and control spend to remain competitive.

Fieldglass customers representing Global 2000 firms, including Allstate, GlaxoSmithKline, Johnson & Johnson, Metavante, Verizon Wireless and Wyeth, use InSite to manage contingent workers in a variety of categories, including light industrial, IT and administrative, and the procurement of projects, offshore and deliverables-based work. For more information, visit <http://www.fieldglass.com>.