



Contact:

Stephanie Pietrzak
Fieldglass, Inc.
(312) 279-8081
spietrzak@fieldglass.com

FOR IMMEDIATE RELEASE

FIELDGLASS INKS MORE THAN 20 NEW DEALS AND REPORTS FASTEST PACE OF CUSTOMER ACQUISITION

In Uncertain Economy Companies Look to Fieldglass InSite for Greater Control, Visibility and Cost Savings for Their Services Spend

CHICAGO—July 22, 2009— Fieldglass, Inc., provider of the leading unified platform for acquiring contingent workers, services and direct hires, today announced it has closed an unprecedented number of new deals in the first two quarters of 2009 as more companies look to better manage services procurement. More than 20 new acquisitions make Fieldglass' customer base the largest in the industry and almost twice that of its nearest competitor. Many of these awards were competitive replacements as customers look to a best-in-class VMS platform to support growth of their programs into other service categories and geographies.

Platform of Choice for “Mega Programs”

Fieldglass InSite has become the de facto solution for programs reaching or exceeding \$500 million in spend. These mega programs are increasingly complex in terms of geography, business units, spend categories and program management, and require a flexible, sophisticated technology component. In fact, this year Fieldglass won the largest deal to date in the industry: the client will be managing \$2 billion in spend through InSite.

Emergence of Global Deals

An increasing number of non US-based companies are choosing InSite as overseas activity escalates. More than 25 percent of 2009 deals originated overseas and do not have a US component, indicative of Fieldglass' established global reputation. Workers are managed through InSite in 55+ countries, and the solution is available in eight different languages in numerous locales in Europe, Asia and South America.

Unified Platform Enables Significant Customer Results

Fieldglass customers are realizing benefits and cost savings by using strategies enabled by a single unified platform. InSite's advanced decision support tool helps guide hiring managers in choosing the appropriate labor type, ensuring hiring decisions drive toward corporate goals. InSite Recruiter allows customers to easily manage resource re-entry programs through the same system as and alongside its entire workforce. In addition, later this year Fieldglass will deliver enhanced business intelligence tools and services where customers can compare performance and cost trends associated with all its workers.

“Our new business wins this year validate our business model of separating program management from the technology,” said Jai Shekhawat, CEO, Fieldglass. “Current usage trends further support our model and vision of a unified platform, as InSite becomes the platform of choice for the world's most complex programs and innovative companies.”

ABOUT FIELDGLASS, INC.

Fieldglass, Inc. provides the leading unified technology platform for acquiring all human capital, including contingent workers, services and direct hires. The award-winning, on-demand InSite product suite helps companies determine the right worker composition across all labor types and tap into known talent resources, such as alumni, retirees and interns. Using InSite, global companies can reduce hiring cycles, enforce compliance and control spend to remain competitive.

Fieldglass customers representing Global 2000 firms, including GlaxoSmithKline, Johnson & Johnson, Metavante and Wyeth, use InSite to manage contingent workers in a variety of categories, including light industrial, IT and administrative, and the procurement of projects, offshore and deliverables-based work. For more information, visit www.fieldglass.com.